### Smartenergi ApS

Intelligent Energy Management

Bjarke Henriksen

### Agenda

- Background and ideas (Smartenergi ApS)
- PV and wind in our grid. (synergy)
- Smartenergi products. (what do we sell?)
- Data harvested from our PV customers.

- Smartenergi HEM system.
- Project AAU testlab.
- Project "Næsseskoven". (layout)



# Background

- ► +1.000 photovoltaic systems in Denmark since 2012 (Solarflex A/S).
- ► Founder of Smartenergi ApS april 2019.
- Knowledge in heatpumps, battery systems og Home Energy Management Systems (HEM).
- Corporation with a large Danish utility company (HEM system).
- Funded research project ETI CLEAN HEM system (prof of concept high tier lvl).
- Co-owner E4 Energy ApS (PV Power purchase agreement for commercial buildings).



## The need for Smartenergi?

- Often changeing laws and regulations for solar in Denmark since 2012. ("start-stop" policy).
- ▶ Today there is no real subsidizing programs for solar.
- Average synergy between PV production and consumption in residential houses (25-40% of yearly pv production).
- Need to raise the level of own consumption of pv production to enhance the business case for customers.



# Smartenergi ApS sell these 5 products and connect them.





### The need for Smartenergi?







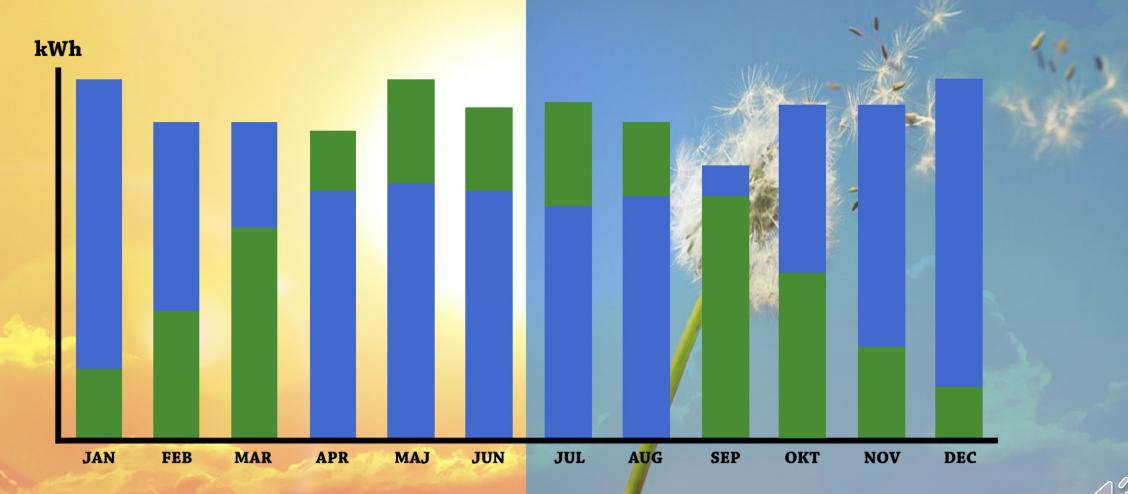




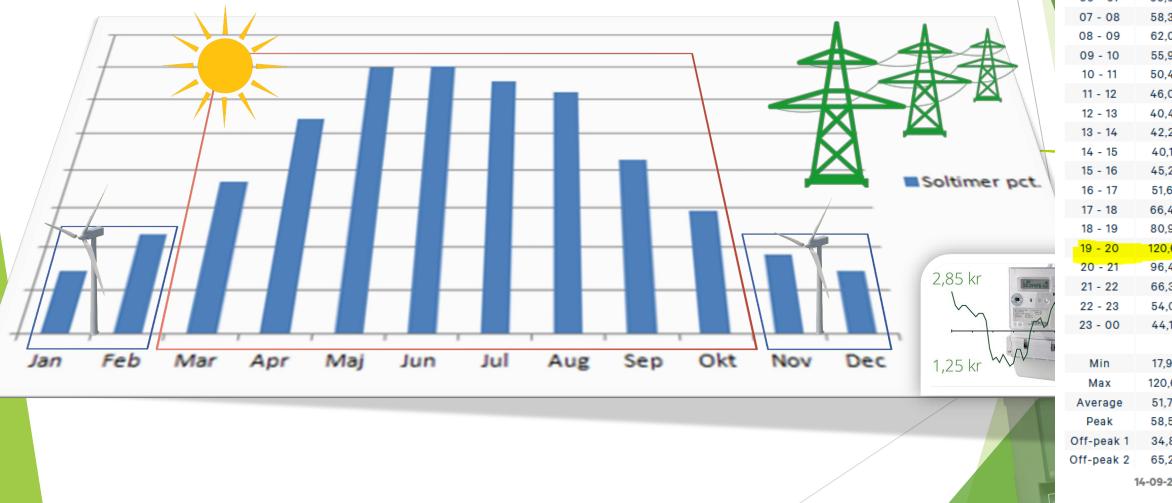






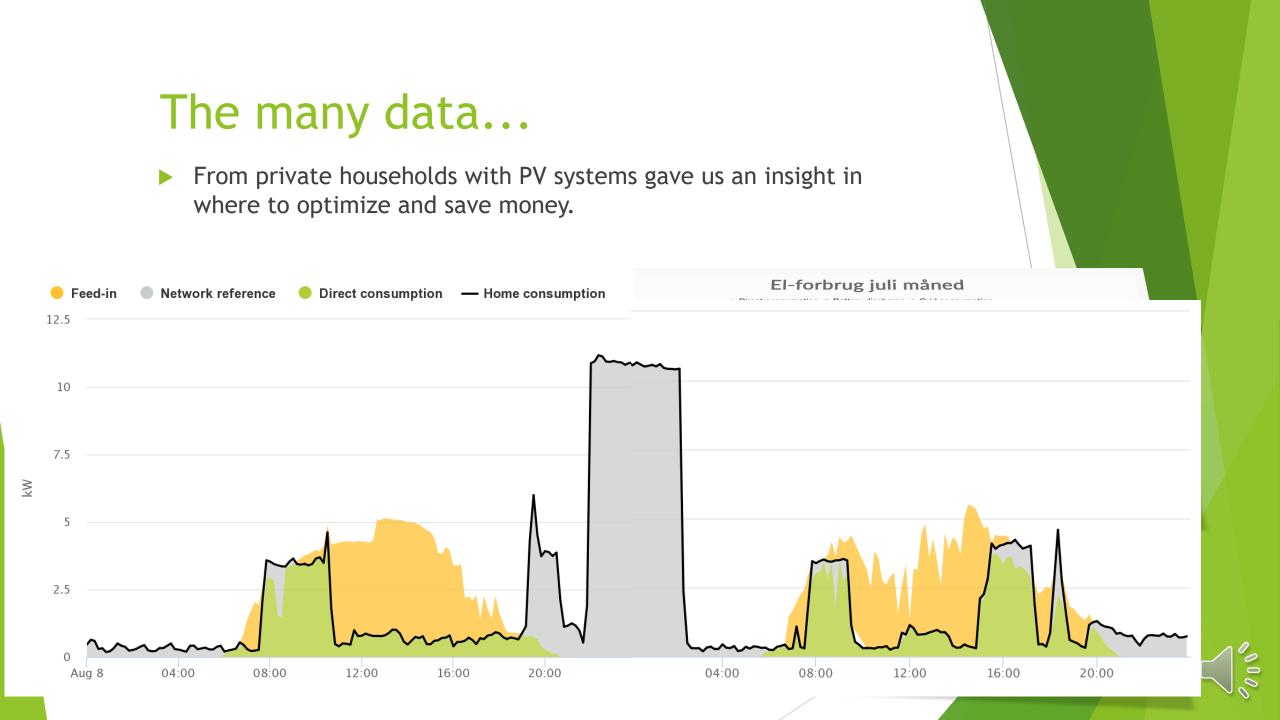


Energy companies, flexible power tariffs and Home Energy Management systems are the keys for a very low level CO2 pr. kWh in a household.



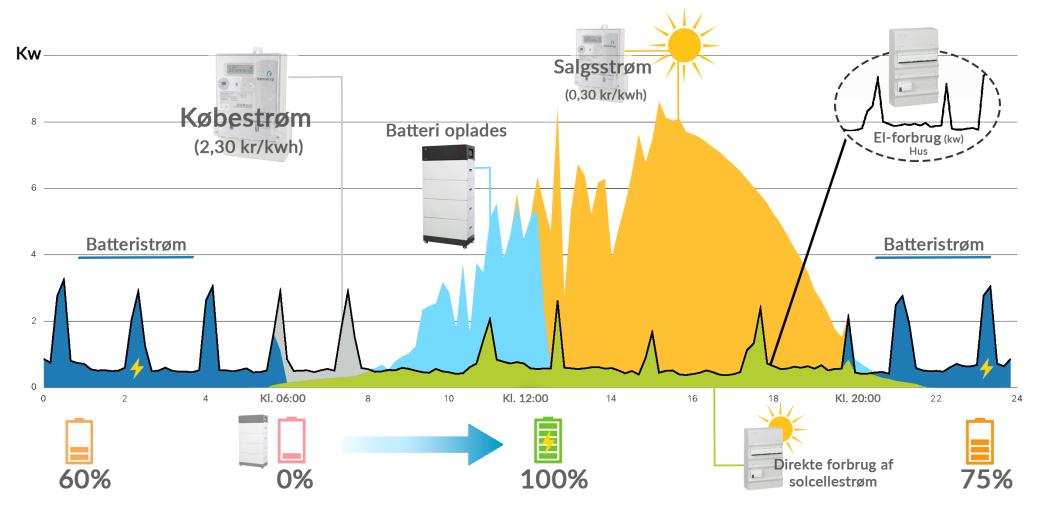
#### EUR/MWh

	14-09-2020	DK1	DK2
	00 - 01	17,98	17,98
	01 - 02	18,51	18,51
	02 - 03	32,90	21,87
	03 - 04	32,35	22,05
	04 - 05	32,32	25,60
	05 - 06	36,07	36,07
	06 - 07	50,00	50,00
	07 - 08	58,34	58,34
	08 - 09	62,05	62,05
	09 - 10	55,93	55,93
	10 - 11	50,49	50,49
	11 - 12	46,04	47,18
	12 - 13	40,46	44,29
	13 - 14	42,28	44,23
-	14 - 15	40,15	40,15
	15 - 16	45,23	45,23
	16 - 17	51,69	51,69
	17 - 18	66,40	66,40
	18 - 19	80,98	80,98
	<mark>19 - 20</mark>	120,62	120,62
¥ 3	20 - 21	96,43	96,43
ĸ	21 - 22	66,32	66,32
1	22 - 23	54,01	54,01
	23 - 00	44,15	44,15
in			
	Min	17,98	17,98
	Max	120,62	120,62
	Average	51,74	50,86
	Peak	58,53	59,10
	Off-peak 1	34,81	31,30
	Off-peak 2	65,23	6 5,23
0		14-09-2020	- IK25
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#### Home consumption - 09. July 2020

• Feed into grid • Battery charge • Grid consumption • Battery discharge • Direct consumption • Home consumption



### But what is Smartenergi management?









### SMART.ENERGI

INTELLIGENT ENERGY MANAGEMENT

# AAU Testlab Energiteknik



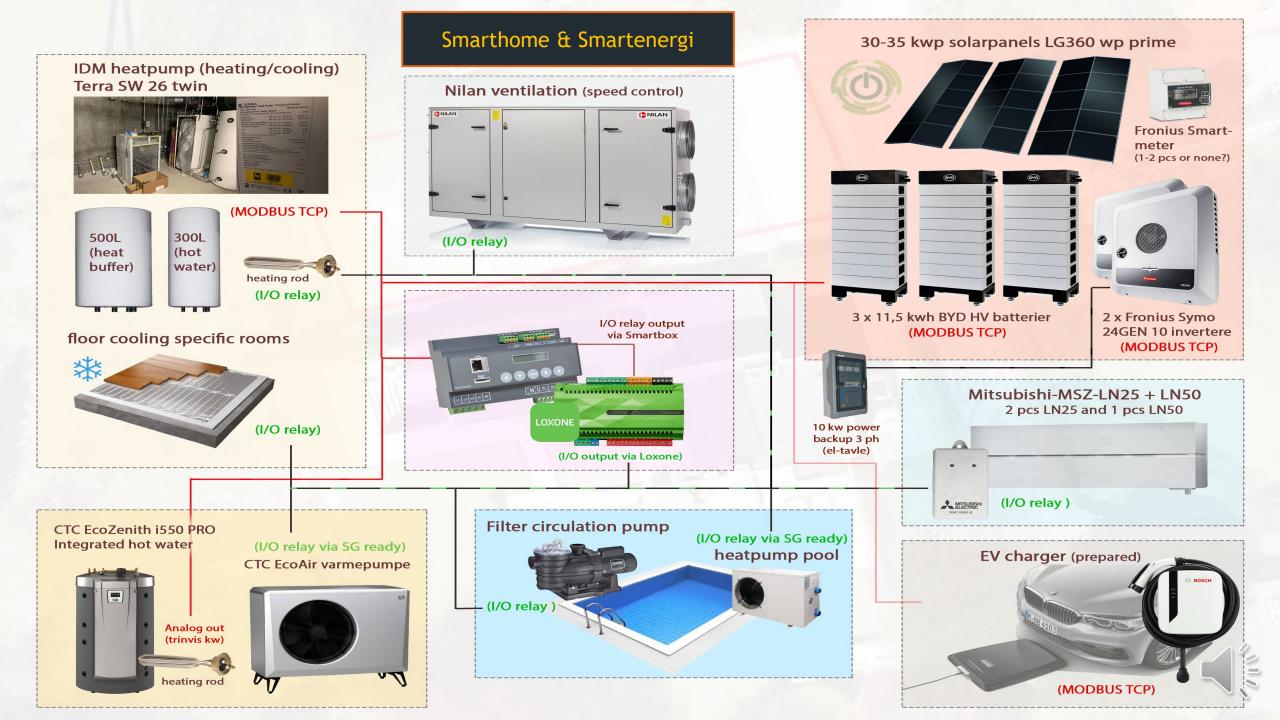




HEATING

MANAGEM

VELTI





# Smartenergi ApS

Intelligent Energi Styring Bjarke Henriksen

