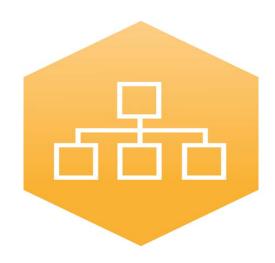
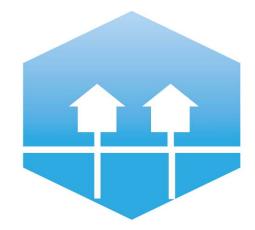
### 3<sup>rd</sup> International Conference on Smart Energy Systems and 4th Generation District Heating Copenhagen, 12-14 September 2017

# End consumer engagement as a key to successful implementation of 4th Gen DH

**Christian Engel** 









# How would you feel?



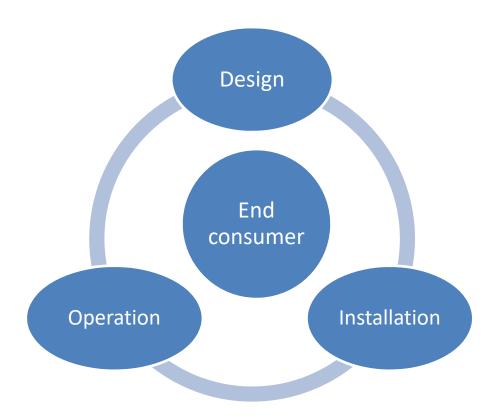


### Key challenges during the installation

- minimum disturbance for the citizens (parking, access to their houses, noise, dirt)
- maximum safety for the installed systems (cables, pipes, etc)
- maximum saving of plants and trees



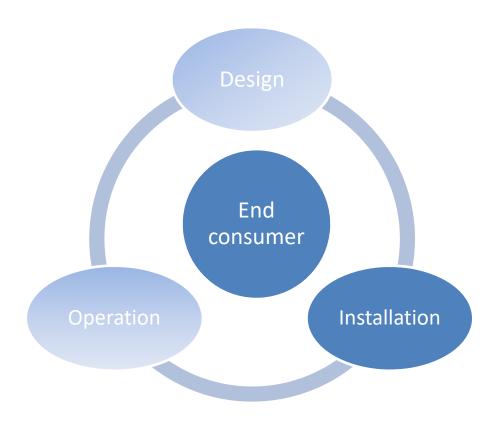
# Involved in key Phases







# Involved in key Phases







## **Purmerend District Heating**







#### Renovation of 4.000 house connections **SVP**







#### Veolia Romania in Otopeni - a green city





#### Veolia (Dalkia) – Otopeni RO

All main streets untouched 30% installed into the existing ducts Installation times reduced by 75%







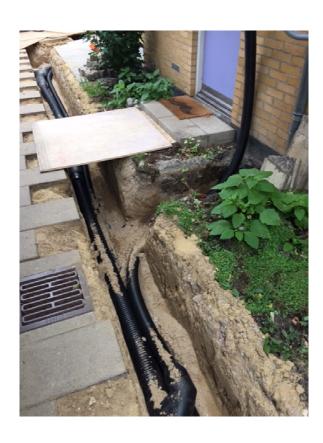




# Aarhus example







## Low Energy houses: Wörgl in Tyrol/Austria



Carefree Heat for low temperature Houses 60 / 40°C

Biomass/ Industrial waste heat

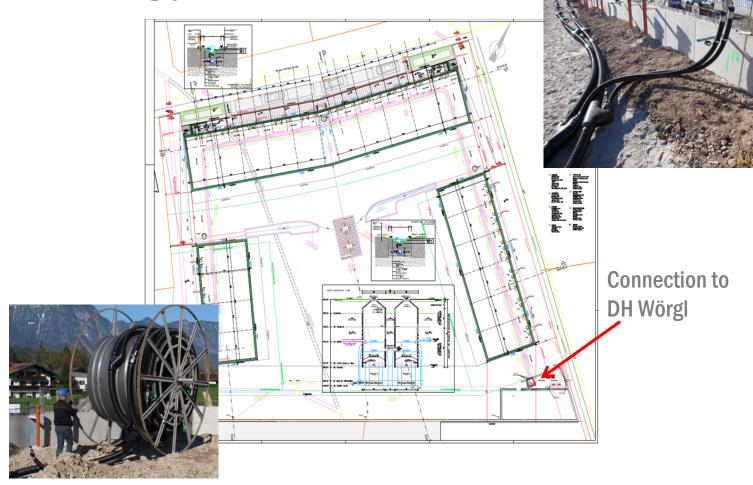
Affordable houses
Designed for a social
housing developer







# Low Energy houses









#### The technical solution proposed for Wörgl

The houses were made with a wooden construction based on a low-energy concept. A smart and sustainable heat and sanitary water supply was vital to secure an affordable comfort level for the residents of Wörgl.



#### Conclusions



- **the End consumer play a key role in 4th DH projects**
- During Design, Installation and Operation, depending on the project
- **Motivation factors for cooperation:** 
  - **Good communication from the start**
  - **❖ Minimum disturbance during installation**
  - Care free & cheap heating/hot water/cooling
  - Getting rewarded on energy saving behaviour





#### Taking care of energy and the environment

Distribution offices in 15 countries
Partners in over 45 countries
5 Thermaflex plants in Netherlands,
Poland, Russia, Thailand and Turkey











# Thank you! Please share your comments.





Lets connect!

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